



Data Source: Claritas, Inc.; Market Insite Group, Inc. Dated: Friday, October 10, 2003

9000 S. 700 , Sandy, UT 84070

Market Specific Criteria	a 1 Mile Radius	3 Mile Radius	Utah	
Predominant Consumer Lifestyles	26.7% Young Literati 19.8% Blue-Chip Blues 18.2% Family Scramble 17.4% American Dreams	15.8% American Dreams 14.8% Kids & Cul-de-Sacs 11.5% Mobility Blues 9.3% Blue-Chip Blues	5.5% Boomers & Babies 5.1% Big City Blend 4.7% Kids & Cul-de-Sacs 4.4% Town & Gowns	
	11.2% Mobility Blues 6.8% Upstarts & Seniors	9.0% Big City Blend 7.7% Family Scramble	4.4% Single City Blues4.2% Starter Families	
2002 Population	8,066	127,060	2,296,798	
2002 HHs	2,869	41,222	722,318	
5 Year Market Growth	-0.6%	0.7%	6.5%	
Business Population	3,558	61,783	1,148,991	
Average HH Size	2.8	3.1	3.2	
Median Age	31.9 years	29.6 years	27.2 years	
Population Age Under 5	7.8%	8.4%	9.3%	
Population Age 5 - 14	13.7%	16.7%	17.2%	
Population Age 15 - 17	4.9%	5.7%	5.6%	
Population Age 18 - 24	12.8%	13.0%	14.5%	
Population Age 25 - 34	15.1%	14.1%	14.2%	
Population Age 35 - 44	12.6%	14.1%	13.0%	
Population Age 45 - 54	13.0%	13.4%	11.0%	
Population Age 55 - 64	9.1%	7.9%	6.8%	
Population Age 65+	10.8%	6.6%	8.4%	
White / Blue Collar Ratio	60.1% / 39.9%	66.5% / 33.5%	58.7% / 41.3%	
Education Level	15.1% 4+ yrs college	25.7% 4+ yrs college	21.7% 4+ yrs college	
	29.3% <4 yrs college	29.8% <4 yrs college	28.0% <4 yrs college	
Average HH Income	\$62,202	\$79,183	\$65,291	
Median HH Income	\$53,854	\$67,810	\$51,893	
Per Capita Income	\$22,125	\$25,689	\$20,533	
Income \$35,000-\$49,999	14.8%	13.2%	16.5%	
HH Income \$50,000+	52.5%	64.7%	52.1%	
HH Income \$75,000+	29.1%	40.5%	28.6%	
HH Income \$100,000+	13.9%	23.5%	15.0%	
Homeowners %	68.2%	72.2%	71.6%	
Ethnicity	92.5% White	90.2% White	88.8% White	
	0.6% Black	0.7% Black	0.8% Black	
	2.3% Asian Pac. Isl.	2.6% Asian Pac. Isl.	2.4% Asian Pac. Isl.	
	7.0% Hispanic	8.7% Hispanic	9.6% Hispanic	



Consumer Lifestyle Profile

(1 Mile Radius) 9000 S. 700 , Sandy, UT 84070

Cluster Name	Young Literati	Blue-Chip Blues	Family Scramble	American Dreams	Mobility Blues	Upstarts & Seniors
Socio-Economic Rank	Upper Middle	Middle	Lower Middle	Upper Middle	Middle	Middle
% of Total Households	26.7%	19.8%	18.2%	17.4%	11.2%	6.8%
Predominant Characteristics	Upscale urban singles and couples	Upscale blue-collar families	Low-income Hispanic families	Established urban immigrant families	Young blue-collar/service families	Middle income empty nesters
	The leaders in education	Dual income, high school educated	Ranks third in Hispanic population	Descendants of multi-ancestries	Ethnically mixed and very mobile	Employable, single and childless
	A mix of executives, professionals & students	Large suburban families	Has an above-average number of Native Americans	Live in multi-racial, multi-lingual neighborhoods	Have large families with children	Share average educations and incomes
	Have few children	Concentrated in the Great Lakes area	Display all the scars of poverty	Tend to have big families	High Hispanic population	Prefer living in condos and apartments
Ethnic Diversity	Dominant White, High Asian	Predominantly White	Predominantly Hispanic	Mixed	Ethnically Diverse, High Hispanic	Predominantly White
Family Type	Singles and Couples	Married Couples with and without Children	Singles, Single Parents, Married with Children	Married Couples w/Children	Married Couples with Children, Single Parents	Married Couples, Singles
Key Housing Type	Renters Multi-Unit 2-9 and 10+	Owners Single Unit	Renters Multi-Unit 2-9	Owners Single Unit	Renters Multi-Unit 2-9 and 10+	Renters Multi-Unit 2-9 and 10+
Predominant Age Ranges	25 to 44	35 to 64	Under 18, 25 to 34	Mixed	Under 18, 25 to 34	25 to 54, 65+
Education	College Graduates	High School, Some College	Grade School, High School	Some College	High School, Some College	High School, Some College
Employment	Professional	Blue-Collar / White-Collar	Service / Blue-Collar	White-Collar	Blue-Collar / Service	White-Collar
Median Income	Upper Middle / \$52,100	Middle / \$47,500	Lower Middle / \$20,600	Upper Middle / \$51,700	Middle / \$33,600	Middle / \$35,600
Publications	Elle, Metropolitan Home, Rolling Stone, Time, Road & Track, GQ, Penthouse	Elle, Car Craft, Chicago Tribune, Runner's World, Popular Science, Muscle & Fitness, Bride's, Inside Sports	Baby Talk, Family Handyman, Hunting, Seventeen, Parenting, Hot Rod, Woman's World, Star	Home, Motor Trend, Tennis, Working Mother, Business Week, People, Time, Vogue, Life	Boating, Flower and Garden, Sport, Modern Bride, Road & Track, Parenting, Family Handyman, Home	Allure, Self, Town & Country, Flower and Garden, Harper's Bazaar, Runner's World, Vanity Fair, Shape

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Consumer Lifestyle Profile

(3 Mile Radius) 9000 S. 700 , Sandy, UT 84070

Cluster Name	American Dreams	Kids & Cul-de-Sacs	Mobility Blues	Blue-Chip Blues	Big City Blend	Family Scramble
Socio-Economic Rank	Upper Middle	Affluent	Middle	Middle	Middle	Lower Middle
% of Total Households	15.8%	14.8%	11.5%	9.3%	9.0%	7.7%
Predominant Characteristics	Established urban immigrant families	Upscale suburban families	Young blue-collar/service families	Upscale blue-collar families	Middle-income immigrant families	Low-income Hispanic families
	Descendants of multi-ancestries	Ranked first in married couples with children	Ethnically mixed and very mobile	Dual income, high school educated	Most ethnically diverse of the Urban Midscale clusters	Ranks third in Hispanic population
	Live in multi-racial, multi-lingual neighborhoods	Large 4+ person families	Have large families with children	Large suburban families	Have large families	Has an above-average number of Native Americans
	Tend to have big families	Family governs its lives and activities	High Hispanic population	Concentrated in the Great Lakes area	Work in white and blue-collar jobs	Display all the scars of poverty
Ethnic Diversity	Mixed	Dominant White, High Asian	Ethnically Diverse, High Hispanic	Predominantly White	Ethnically Diverse	Predominantly Hispanic
Family Type	Married Couples w/Children	Married Couples w/Children	Married Couples with Children, Single Parents	Married Couples with and without Children	Single Parents, Married Couples with Children	Singles, Single Parents, Married with Children
Key Housing Type	Owners Single Unit	Owners Single Unit	Renters Multi-Unit 2-9 and 10+	Owners Single Unit	Renters, Owners Single Unit	Renters Multi-Unit 2-9
Predominant Age Ranges	Mixed	Under 18, 35 to 54	Under 18, 25 to 34	35 to 64	Under 14, 25 to 44	Under 18, 25 to 34
Education	Some College	College Graduates	High School, Some College	High School, Some College	High school, Some College	Grade School, High School
Employment	White-Collar	White Collar / Professional	Blue-Collar / Service	Blue-Collar / White-Collar	White-Collar / Blue-Collar	Service / Blue-Collar
Median Income	Upper Middle / \$51,700	Affluent / \$61,600	Middle / \$33,600	Middle / \$47,500	Middle / \$39,700	Lower Middle / \$20,600
Publications	Home, Motor Trend, Tennis, Working Mother, Business Week, People, Time, Vogue, Life	Skiing, Money, Business Week, Working Woman, Baby Talk, GQ, Consumer's Digest, Personal Computing	Boating, Flower and Garden, Sport, Modern Bride, Road & Track, Parenting, Family Handyman, Home	Elle, Car Craft, Chicago Tribune, Runner's World, Popular Science, Muscle & Fitness, Bride's, Inside Sports	Car Craft, Sport, Baby Talk, Photo Magazines, Shape, Organic Gardening, Vogue, Vanity Fair	Baby Talk, Family Handyman, Hunting, Seventeen, Parenting, Hot Rod, Woman's World, Star
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